



# Christy Place

REALTOR

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**SHAHEEN  
RUTH, MARTIN  
& FONVILLE**

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**REAL ESTATE**

## Q & A

### ***What is your favorite thing about your town?***

When we were deciding where to move from Iowa almost 5 years ago, we had a list of things we wanted in our new home city. We wanted a city that felt smaller while still having the amenities of much larger cities- good hospitals, great schools, museums, easy access to nature, amazing restaurants, close to the beach and the mountains. We found all of that and more here in Richmond, and are so happy to call RVA home!

### ***What initially drew you to real estate?***

Home design is something about which I've always been passionate. We've moved a lot in the 12 years we have been married, and I've had so much fun designing and reimagining each new space. My husband and I began renovating houses here in Richmond in 2020, and my love for designing houses grew into a love of selling those houses and imagining the lives that would be lived in each house.

### ***How does your background bring a unique perspective to your work?***

Having worked as a nurse for almost 10 years gives me a very unique perspective to bring to real estate. Being an ER nurse, I have the ability to remain calm under pressure, have excellent communication skills, and empathy. These skills will make me adept at understanding and able to address the diverse needs of my clients. Additionally, my problem-solving skills and attention to detail will be valuable in navigating the intricacies of real estate transactions.

### ***Why is relationship building so key to your success?***

I believe that relationships are at the center of everything we do in life. Building and cultivating those relationships through trust and respect is the only way to gain opportunities for growth and to enhance the productivity and well-being of a person.

### ***What is your mission statement?***

My goal as a real estate agent is to guide every interaction with integrity and respect, to help my clients in finding homes that align with their unique needs.

