



Mike Hanky is an Associate Real Estate Broker with over 20 years of experience in residential sales. Mike became a licensed Realtor prior to graduating from the University of South Carolina and has spent his professional life building a successful career in real estate. He attributes that success to honesty, integrity, clear communication, staying humble and an openness to always be learning.

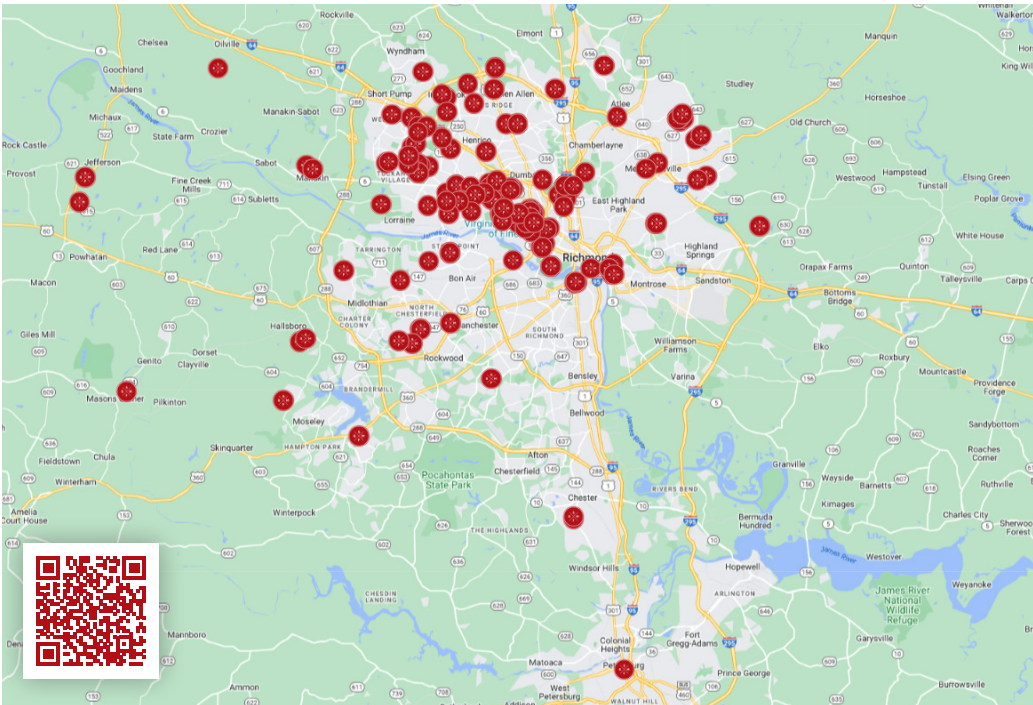
As a Richmond native, Mike has witnessed the transformation of our city's urban neighborhoods and the exceptional growth of our surrounding counties. Over the years, Mike has represented a wide variety of clients and guided their sale or purchase through ever-changing market conditions.

Mike prides himself on offering matter of fact advice and straightforward solutions that are clear to his clients and generate the desired results. Mike's experience, calm demeanor and focus on a limited number of clients at any given time is what has earned him referral and repeat business year after year.

Contact Mike (804) 399-7788 | MIKEHANKY@SRMFRE.COM

SALES

Mike has assisted clients in selling and buying homes throughout the Richmond Metro area. To view a sampling of Mike's recent sales, scan the QR code on the map.



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REAL ESTATE



CLIENT TESTIMONIALS



Mike Hanky is a pro's pro! His experience and knowledge of the area is second to none...Mike was referred to us from a friend from out of state and I'll have to say, his professionalism and calm demeanor set us at ease from the very first meeting. **Mike was very responsive and very patient with us looking at the home we had in mind.** He gave us great advice with negotiating on our home. Our closing went as smoothly as we could've hoped for and Mike was there for us every step of the way. **We will continue to use Mike as our Realtor of choice from now on and we have zero reservations about referring Mike to everyone we know.** He's a great Realtor, but an even better person!

- Mike was very responsive and patient with us. -

“ Working with Mike Hanky was one of the best decisions we've made. **He gave clear advice on how to prepare our home to sell.** He expertly marketed our house and once it was listed he immediately filled all showing appointments. In just one weekend we had several offers. Mike was able to find us a deal well above our asking price with outstanding terms. As first-time sellers, **Mike's knowledge, responsiveness and kindness made us feel calm and confident throughout the process.** We are currently working with Mike on building a new home, and his guidance has been invaluable. We highly recommend Mike and look forward to working with him again in the future. ”

- His guidance has been invaluable. -

My husband and I really enjoyed working with Mike! He has lived and worked in Richmond for a very long time, so he is very knowledgeable about the real estate market there. He was very responsive throughout our home buying process... Because we were first time homebuyers, we were very new to the process, and **Mike explained everything in a very understandable and detailed way** without making us feel inexperienced or dumb for asking so many questions! Since we closed on the house, he has recommended a lot of great contractors who have been doing some work on our house. And he is now working with my parents to help them move to Richmond! **I would highly recommend working with Mike.**

- Highly recommend working with Mike -

“ **Mike was an exceptional advocate for us.** He accurately assessed a very difficult market in advising us on our options for selling, and never pushed us beyond what we were comfortable with as buyers, even though our search parameters were very stringent due to the school district we needed to move into. He was extremely reliable and always available, even making time for us when he was out of town for an event for his child. We've used Mike twice now and if we ever had to do it again, we wouldn't hesitate to call him. **We would recommend him to anyone in the area that wants a communicative, empathetic advocate who truly has you and your family's best interests at heart.** ”

- Communicative, empathetic advocate -



MIKE HANKY, ASSOCIATE BROKER

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