



William Andrews

REALTOR

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Q & A

What is your favorite thing about your community?

One of my favorite things about where I live is the wide-open spaces, abundance of wildlife, upland birds, waterfowl and our way of life. We value get togethers around a bonfire, oyster roasts, trap shoots and life where the black top ends. The thing I love the most about our community is the way people from all walks of life look out for one another and lend a helping hand whenever and wherever it is needed.

What initially drew you to real estate?

My wife, Karin Andrews, also a Realtor with SRMFRE, needed an assistant to help with occasional showings, inspections and a driver as she covers a large territory representing buyers and sellers of Historic Properties, Farms and Estates throughout Virginia. Having recently retired from a career in the Ag / Farming industry, I decided to attend real estate school and also obtain my Real Estate License.

Why is relationship building so key to your business?

I come from a rural community where people rely on each other. Relationships are everything in rural communities. This translates to the work we do with our clients. They need to know that we value them as people and value their trust in us.

How has your previous experience benefited your practice of real estate?

Besides my farming experience, I worked with a general contractor on a daily basis for 9 months to renovate the house that we now live in, on our farm. I learned a great deal about the nuts and bolts of renovation and residential construction in real time.

How does your background bring a unique perspective to your work?

40+ years of farming experience gives me great insight into the needs of farmers who are considering the purchase of large tracts of land. In addition, who better to represent the seller of a productive farm or large tract of land than a retired farmer with vast experience in land management? My wife often represents properties that include large tracts of land. My knowledge compliments what we do.

Tell us about any non-profit or community organizations that you support:

My wife and I are supporters of the ECCA (Essex County Conservation Alliance), which is a diverse group of concerned citizens and landowners committed to preserving the scenic beauty of our county, promote historic preservation and best practices regarding farming and community development. We have been major supporters of Third Thursdays in Tappahannock also.

What are some of your hobbies or interests?

- Bass guitar player and musician playing public venues and concerts for decades. (retired)
- Founding member of the band, Midnight Coal Company which evolved out of friends just getting together to play music over a period of many years. A highlight was playing together at the National in Richmond years ago. Also played with the Richmond based band Lost River in the 1990's and other Country Bands in the 70's and 80's.
- I am an avid and former competitive Trap and Skeet shooter with a love for Upland Bird and Duck Hunting.

What do you consider to be your greatest accomplishment?

Being the best father I can be to my daughter's Kristen (32) and Caroline (20) is my greatest accomplishment, as well as being the best husband I can be and grand-father I can be to our grandson, Connor.



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