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**SHAHEEN
RUTH, MARTIN
& FONVILLE**

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REAL ESTATE

Q & A

What is your favorite thing about Richmond?

Richmond has something for everyone and as a family we love exploring it all together! Our favorites include the James River Park System, Maymont Park, Richmond Symphony and of course all the amazing restaurants, wineries and breweries in and around town! Even after over 25 years, we are still discovering all that Richmond has to offer!

How do you give back to the community?

I love volunteering and do so regularly throughout the year. Hands on Greater Richmond is a great resource for finding volunteer opportunities. I recently volunteered in the Feed More kitchen preparing meals and have also enjoyed time with Re-Store, CARITAS, Habitat for Humanity and the James River Park System.

What is most important to you in business?

The most important aspect of my business is providing exceptional customer service, building strong relationships and demonstrating deep knowledge of the local and national real estate market!

How has your previous experience benefited your practice of real estate?

Real estate is a people focused business and over the past 16 years, I have built a network of trusted professionals and contacts that my clients can always use as a valuable resource! I have navigated extreme seller and buyer markets since 2008 and can help problem solve even the most complex situations.

