



# Robert Meadows

REALTOR

757.335.3000

robertmeadows@srmfre.com



**SHAHEEN  
RUTH, MARTIN  
& FONVILLE**

.....  
**REAL ESTATE**

## Q & A

### ***What is your favorite thing about your town?***

My favorite thing about Williamsburg and the Hampton Roads area is its rich history. We are fortunate to have access to historical sites ranging from Native American settlements, Colonial Williamsburg/Jamestown, Yorktown Battlefield, and Ft. Monroe, just to name a few. This area is unique in that it has so much history packed into such a small geographical area.

### ***What initially drew you to real estate?***

What inspired me to pursue a career in real estate was my passion for architecture. Growing up, my father, an architect, introduced me to the intricacies of designing and constructing buildings. He would take me to see his projects at different stages, from initial renderings to construction sites and final products. Through this experience, I came to appreciate the significance of finding the right home for people and how it can align with their design preferences and lifestyle. My knowledge of architectural styles and details also enables me to highlight unique features of homes I list for sale. Real estate provides the perfect blend of my interests in architecture and business.

### ***How does your background bring a unique perspective to your work?***

I have a degree in business from Old Dominion University, have owned a successful residential real estate appraisal business for over fifteen years, and have been a real estate agent for nearly as long. Through my diverse background and experience, I have gained an in-depth understanding of real estate pricing and possess expertise in navigating real estate contracts and negotiations from both the selling and buying perspectives. My extensive experience, having analyzed thousands of real estate contracts and transactions, gives me a unique perspective and knowledge in the field.

### ***Why is relationship building so key to your success?***

Building strong relationships with my clients is crucial to my success as a real estate agent. When assisting clients in finding their perfect home, I take the time to understand their needs, preferences and lifestyle to match them with the right home and community. When selling a property, I strive to understand what makes a home and community special to my clients and to reflect that in my marketing strategy. My ultimate goal is to establish long-term connections with my clients, rather than just conducting a one-time transaction.

### ***What is your mission statement?***

To provide a personalized and caring approach to both buying and selling real estate and work closely with you to understand your unique needs and goals. I am dedicated to honesty, transparency, and always putting my clients' best interests first. I strive to build long-lasting relationships based on trust and integrity, and to make the real estate experience as stress-free as possible.

