

Cassie Ruby

REALTOR 804.994.1426 cassieruby@srmfre.com





O & A

What is your favorite thing about your town?

It's hard to pinpoint a favorite. There is so much I love about our community. Just waking up and looking out at the water seeing the wildlife, from herons to bald eagles, otters and so much more. We love to catch crabs in the summer and roast oysters in the fall. There are so many wonderful restaurants close by with our favorite being Adrift in White Stone. There are great wineries and farmers markets as well. There are festivals that we love to go to, especially the Urbanna Oyster Festival and the Taste by the Bay Wine Festival. There are many family events as well, including Irvington's Annual Independence Day Parade and the Irvington Turkey Trot every Thanksgiving.

There are also a lot of nice quaint shops in the towns where you can find anything. I could go on and on. What's not to love?

What initially drew you to real estate?

My dad was a contractor and I used to love to go to work with him and see how everything was built from the ground up. I also liked to go out on inspections with building officials when I worked in building and planning so I could see step by step what goes into building a home. When working in Economic Development we worked with a lot of commercial development. That was when I realized I wanted to obtain my real estate license. At first it was for a better understanding of real estate practices but then realized I wanted to practice

How does your background bring a unique perspective to your work?

Previous to obtaining my real estate license I worked in the Building and Planning Department in Caroline County, VA, worked for an engineering company, a commercial refrigeration company and the Department of Economic Development & Tourism in Caroline County, VA. I also served as secretary for the Board of Equalization in Caroline County in 2021. I am currently Secretary/Treasurer for our homeowners association. All of these positions allowed me to gain knowledge of real estate practice, land use, and construction.

What is your mission statement?

To go above and beyond to ensure that my clients are satisfied with the work that I put in for them.