



## Alec White

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**SHAHEEN  
RUTH, MARTIN  
& FONVILLE**

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**REAL ESTATE**

## Q & A

### *What is your favorite thing about your community?*

I love how each neighborhood has its own history, energy and character

### *What initially drew you to real estate?*

People and their stories. Everyone has their own unique journey and helping each client with their real estate needs is always fun.

### *Why is relationship building so key to your success?*

Relationships are the core of my business and the part I enjoy the most!

### *How does your background bring a unique perspective to your work?*

I've worked in real estate my entire life. Most of my family are real estate attorneys and my previous job was Chief Compliance Officer for a large law firm that represents national banks and mortgage companies.