



# Charlie Britt

REALTOR

(804) 690-7889

CharlieBritt@SRMFRE.com



**SHAHEEN  
RUTH, MARTIN  
& FONVILLE**

.....  
**REAL ESTATE**

## Q & A

### *What is your favorite thing about Richmond?*

I love the history of Richmond and the surrounding area. We are really living where it all began in this country. We all take that for granted. The other fantastic benefit of our area is the proximity to great outdoor activities and recreational land around Richmond provides access to lots of these activities. Our area easily has some of the best deer and turkey hunting on the east coast and you can manage tracts from 15- 250 ac for habit and game. We have mountains, wineries, and snow skiing to the West. To the East, Virginia ranks as one of the top states in the Country for acreage of waterfront land. This is due to all the rivers and the Chesapeake Bay. The rivers and bay offer opportunities for sailing, some great fishing, and duck hunting. Virginia Beach is less than 2 hours to the east. This gives you all the typical beach activities including surfing and in the fall some of the best white marlin fishing in the world! Central Virginia really does have it all. As one of the Land Specialists in the office, I will help you chase your passions.

### *What initially drew you to real estate?*

I have been a rural landowner most of my life, managing timber tracts, farmland and hunting land with my father. There is nothing like owning your own tract of land. An investment that you can walk on, hunt on and pass down to future generations. I enjoy sharing my experiences and mistakes with buyers and sellers as we work through the process.

### *Why is relationship building so key to your success?*

My business is built on the old school idea that people count and relationships matter. We all want to do business with people we like and trust. With out great relationships you have no business.

### *What is your mission statement?*

To be better than expected, to be real and to be responsive.

### *How do you give back to the community?*

I am a founding board member of VIRGINIA VINE - this is one of three signature events of the V Foundation for cancer research (v.org), which is in Middleburg, Va this year. We celebrate the Virginia Wine industry with a great weekend of good food and music, good friends, and good wine to raise money for cancer research. In 6 years we have funded nearly \$2m in research grants ( including UVA, VCU-Massey, and INOVA) I am also the President of the Hampden Sydney College Roundball Club - we financially support the mission of the College's basketball team to be the standard of EXCELLENCE in all of Division 3 men's basketball. I am a member of River Road Presbyterian Church.