



## Byrl Taylor

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**SHAHEEN  
RUTH, MARTIN  
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REAL ESTATE

## Q & A

### *What is your favorite thing about the Northern Neck?*

Living in the Northern Neck is relaxing. I find it to be a slower paced life style. I live on the Bay and watching the Eagles, Osprey, swans, and sea gulls glide, dive and raise their young is so rewarding. Each body of water is full of adventure. Yet in town living also offers many opportunities.

### *What initially drew you to real estate?*

I have been in real estate for 40+ years. I initially thought it would grant me the flexibility to raise my children. I have written many a contract at the ball field or at swim meets.

### *Why is relationship building so key to your success?*

Most of my clients have become family to me. We stay in touch and share what is going on in our lives. I have been blessed by referrals and repeat business from them.

### *How does your background bring a unique perspective to your work?*

My years of experience, owning my own real estate firm, owning my own construction firm have just added to what i can offer my clients.

### *How has your previous experience benefited your practice of real estate?*

I served on the Va. Real Estate Board for 8 years. While serving I was on the Education committee, vice chair of the board and then Chair of the board. It was a learning experience and it showed you how important ethics, and education are to your business.

### *What is your mission statement?*

To do the best possible job for my sellers and buyers thru the buying and selling promise. And then still always being available to them.

### *What's most important to you in your business?*

My clients and my professionalism.

### *How do you give back to the community?*

Church. I knit for charity.