



## Bridgette Altizer

REALTOR

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**SHAHEEN  
RUTH, MARTIN  
& FONVILLE**

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**REAL ESTATE**

## Q & A

### ***What is your favorite thing about your community?***

My favorite thing about my community is the rich history it has to offer. I am a native of Williamsburg with many generations and ancestors behind me so it becomes very personal to me. I love the hospitality that Williamsburg has to offer to those who are visiting from other places. To me, this will always be home.

### ***What initially drew you to real estate?***

I started out taking the Real Estate course and Exam in 1996 but put it on hold due to my husband and I starting our Commercial Contracting business. I decided to return to this industry because I love working with people from all backgrounds and being able to help them with one of the most important decisions they will ever make. The opportunity is very humbling and rewarding to me.

### ***Why is relationship building so key to your success?***

I believe that having a life long relationship with my clients and people in general is more valuable as opposed to viewing them as just a transaction.

### ***How does your background bring a unique perspective to your work?***

My background as an entrepreneur of several different types of business allows me the opportunity to consider ideas and perspectives which adds character to my real estate practice. I am CEO of my own Life Insurance business, Class A residential/commercial contracting company and Martial Arts school in addition to my real estate practice.

### ***How has your previous experience benefited your practice of real estate?***

I have been blessed to work with people from all backgrounds, nationalities and cultures. My experiences have provided me with extensive knowledge in business branding and forward thinking goals. All of my past and present experiences have been very customer service oriented with attention to detail. I feel, in this business, time management and precision is a main component of providing excellent customer service.

### ***What is your mission statement?***

My mission is to provide my clients with the most sound, trusted advice throughout their whole home buying/selling experience so that they always have a complete peace of mind knowing they made the best decisions.

### ***What's most important to you in your business?***

The most important thing to me in this business is knowing that I did right by my clients every step of the way in helping them achieve their goals and obtain their desired outcome.