



## Sam Van Saun

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**SHAHEEN  
RUTH, MARTIN  
& FONVILLE**

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**REAL ESTATE**

## Q & A

### ***What is your favorite thing about Irvington?***

I have lived in Irvington since 2012 and have enjoyed visiting since 1996. I have several favorite things about this area: sailing, kayaking, chats with neighbors while walking the dog, the constant natural beauty, and most importantly the supportive and social community and friendships which make it all the more fun to live and work here.

### ***What initially drew you to real estate?***

My mom was a broker in Washington DC while I was growing up and sitting many an open house with her was my first introduction to real estate. I love sharing this area with others, and I enjoy assisting people through what can be a difficult time as they transition from one home to another.

### ***How does your background bring a unique perspective to your work?***

My time in international nonprofit field work allowed me to engage with people in different parts of the world with many different backgrounds. I enjoy getting to know individuals and learning from them. In return, I hope to make their lives easier as they go through the selling and buying process.

### ***Why is relationship building so key to your success?***

I am most interested in working with people who have heard that I did a good job for friends of theirs. As we go through the buying or selling process together, my clients usually become friends and I enjoy continuing those friendships long after the transaction is complete.

### ***Tell us about your community involvement.***

I currently serve as the President for the Irvington Virginia Business Association