



Marci Andrews

REALTOR

804.426.2728

MarciAndrews@SRMFRE.com



**SHAHEEN
RUTH, MARTIN
& FONVILLE**

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REAL ESTATE

Q & A

What is your favorite thing about Richmond?

Nice place to raise a family. Not too big not too small. Not a crazy amount of traffic:)

What initially drew you to real estate?

My Father. I taught school for seven years and when I decided to get out of teaching my Dad suggested Real Estate for me. He had been in education himself before Real Estate. People often say teachers make great Realtors because we are used to conflict resolution and documenting everything:)

How does your background bring a unique perspective to your work?

Having grown up in Richmond I am very familiar with the town. Again, as a former teacher I have many characteristics that make a great Realtor. I do a wonderful job of walking clients through the entire transaction of buying or selling. I have traveled to many amazing places in my life and experienced many different cultures. I lived in the Caribbean for two years as a young adult. Because of these experiences I get along very well with people. I listen well and work hard to deliver what people want and need with regards to their housing.

Why is relationship building so key to your success?

The majority of my clients use me again and again. They do so because of my wonderful customer service. I truly care about my clients and am an extremely hard worker.

What's most important to you in your business?

To me, ethics is the most important thing in this business.

How do you give back to the community?

I am involved in my church and over the years have taken part in several mission trips. Both to Vietnam and to Haiti.