



## Kim Bergin

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**SHAHEEN  
RUTH, MARTIN  
& FONVILLE**

REAL ESTATE

## Q & A

### ***What is your favorite thing about Richmond?***

I absolutely love being near the coastal areas of Virginia. The abundant wildlife, crabs, oysters, fishing, boating to nearby quaint waterfront towns and water activities make it truly unique. My Grandfather grew up by the water and ate oysters every Sunday! It definitely runs in our family!

### ***What initially drew you to real estate?***

I knew at the age of 16 that I wanted to help others, in residential real estate.

### ***How does your background bring a unique perspective to your work?***

I have seen all types of markets and bring unique perspective and advice to my clients, having worked for a mortgage company in college, having a degree in marketing, and having worked for a national relocation company and real estate investment trust. This can save clients time and money, and maximize their return on investment!

### ***Why is relationship building so key to your success?***

Having a great team and referral partners have really been a large part of my success in real estate over the years. Working with a cutting-edge firm with 5 offices contributes to our success!