

Stephen Kramer

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What is your favorite thing about Richmond?

The diversity of the area. The metro Richmond area has something to offer just about any lifestyle.

What initially drew you to real estate?

With a background in construction and contracting, it was a logical step that allowed me to use my knowledge to help people.

Why is relationship building so key to your success?

It's everything. My clients and I will work together closely for what can sometimes be an intense period in their lives. We spend a lot of time together and I know how emotional the experience can be for them. Having a strong professional relationship and their trust is vital.



