



## Jon Hinline

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**SHAHEEN  
RUTH, MARTIN  
& FONVILLE**

REAL ESTATE

## Q & A

### *What is your favorite thing about your community/city?*

Richmond gives you everything you want but with a small town feel. History, Architecture, Arts, Music, Great Food, Breweries, and just a short distance to the mountains, beaches and the Nation's Capital, we've got it all!

### *How has your previous experience benefited your practice of real estate?*

My previous experience being a PGA Golf Professional has benefited my real estate business by giving me the experience of helping people. I am committed to helping you find your next home or sell your current one.

### *Why is relationship building so key to your success?*

As with any business, you are only as good as your last customer. Building relationships is paramount to the success of any business and my goal is to build lasting relationships with my customers.

### *What is your mission statement?*

To deliver the dream of home ownership to everyone who wants it by providing excellent knowledge, communication, hard work, accountability and to earn your trust in the process.

### *What's most important to you in your business?*

Honesty and trust is most important to building a strong Realtor/Client relationship.