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**SHAHEEN
RUTH, MARTIN
& FONVILLE**
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REAL ESTATE

Q & A

What is your favorite thing about Richmond?

My favorite thing about Richmond is that it is big enough to feel like a city yet small enough that it doesn't take you hours to get somewhere. Our downtown is rich in history, we have some of the best restaurants on the East Coast and we have the James River... there's always something to do.

What initially drew you to real estate?

I grew up immersed in the real estate industry because my dad was a homebuilder and REALTOR®. I remember going to the hardware store with my dad and walking around new construction sites as a kid. Fast forward to my teenage years, I helped file paperwork at his office and then helped his clients make selections on summer break in college. It was fun for me to see how he was able to make it all happen.

What's most important to you in your business?

You can trust that I will communicate with you along the way and provide the best service when buying or selling your home. I have built strong relationships with many of my clients and have been fortunate to work with many repeat customers.

How do you give back to the community?

My mom was very active in the community when I was growing up. I remember wanting to be like her and wanting to help others. I was introduced to Housing Families First at a cocktail party and was instantly blown away by what Housing Families First offered our Richmond community. It's not only a shelter, it's a Rapid-Rehousing Program that gives families another chance to get off the street and get their lives back. We don't know the struggles people face. I hope to bring awareness to this amazing non-profit because everyone deserves a chance to get back to where they were or even improve their way of life. Everyone should have a roof over their head.

