



## Robert Davis

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**SHAHEEN  
RUTH, MARTIN  
& FONVILLE**  
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**REAL ESTATE**

## Q & A

### ***What is your favorite thing about Richmond?***

Richmond's important heritages, diverse art arenas and scenic outdoors are just a few of my favorite things about our amazing slice of Virginia. From the Historic Fan & Museum Districts with our rich histories & architectures, out to the far reaches of vast Goochland farmlands- there is always a sense of honor with our community.

### ***What initially drew you to real estate?***

I grew up with my Grandfather running his own Insurance business and witnessing my Dad dabble in commercial real estate, so thinking back, I think it's been all around me. I quickly learned how much joy I feel in helping and showing my value as a trusted professional. For most, owning a home is their single biggest investment. I get excited about helping those around me build true wealth through real estate.

### ***How does your background bring a unique perspective to your work?***

I have always considered myself fortunate & unique to have grown up in both a suburban & urban environment simultaneously. In my late 20s as I began my career in Real Estate, I began to understand how lucky I was and well-versed on both sides of our beloved James River I grew up being. An all too common "wink" in the community is that one side is better than the other- I can truly speak to all that is living here in our Commonwealth.

### ***Why is relationship building so key to your success?***

Treating all of my clients how I'd want to be treated has taken me far. Not only building, but nurturing and building from my personal relationships has proven to be a MUST to make it.

### ***What's most important to you in your business?***

Being agile and adaptable has proven to be a couple of habits most important in my business. After over 2 decades in home sales and living through a few market shifts, I've come to understand the importance of bullet proofing my business with similar business partners with the same work ethic.