

Mahood Fonville

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What is your favorite thing about Richmond?

Richmond is rich with history and has a vibrant restaurant and nightlife, like many other cities. The central location in the Commonwealth of Virginia, makes Richmond a great place to live and work. We are two hours from the beach, the Blue Ridge Mountains and Washington DC. It is very easy to travel by car, airplane or train to other cities and states without feeling the cluster of so much traffic.

What initially drew you to real estate?

Having grown up in the business, it seemed to be my destiny. Working at The Supply Room Companies as a Xerox copier salesperson gave me the sales training I needed. After a few years, I realized I wanted to work with individuals and families more than business. Obtaining my Real Estate licensed seemed like the natural next step. I have never looked back!

How does your background bring a unique perspective to your work?

My mission to make the buying and selling process of Real Estate so easy and stress free for my clients, that they will honor me with referrals for their friends and family for years to come as that will be the highest compliment I could be given!