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SHAHEEN
RUTH, MARTIN
& FONVILLE

REAL ESTATE

Q & A

What is your favorite thing about your town?

The charm, the people, the history and location being between the mountains and the ocean create a wonderful place to live.

What initially drew you to real estate?

The love of homes, vision and the challenge of wanting to match buyers with the best home for them and to help sellers navigate through the process of selling their home in the least stressful way.

Why is relationship building so key to your success?

Whether you are working with a client or helping someone, in a different capacity, you build trust and develop relationships which in turn create referrals. Referrals are the largest compliment you can receive.

How has your previous experience benefitted your practice of real estate?

I have been in the interior design business, renovated homes, built homes and have a passion for architecture which helps me see the possibilities in homes.

What's most important to you in your business?

Honesty and helping clients find the best home to suit them and to help sellers maneuver through the process in the least stressful way.